

**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 20-002-ITB-3
AMENDMENT NUMBER 2**

This Amendment Number 2 ("Amendment") is made on 6/9/2022 and amends Agreement Number 20-002-ITB-3 dated December 2, 2019 ("Main Agreement") between Red Wing Brands of America, Inc., 314 Main Street, Red Wing, Minnesota 55066 ("Contractor"), and the County Board of Arlington County, Virginia ("County").

Red Wing Brands of America, Inc. and the County entered into the Main Agreement for Red Wing Brands of America, Inc. to provide safety shoes to all Arlington County Departments on an as needed basis. The County and the Contractor desire to amend the Main Agreement to add a new remittance address for payments made to Red Wing. The Main Agreement is therefore amended as follows:

1. **ADD:** Multi Service Technology Solutions ("MSTS") dba Red Wing Business Advantage Account as a third-party payment system to manage invoicing and collection of receivables. Payments made to Red Wing should be directed to Multi Service Technology Solutions dba Red Wing Business Advantage Account as described in the attached Red Wing Shoes Remittance Letter dated August 30, 2017.

The County will issue a Purchase Order in advance of the transaction, to Multi Service Technology Solutions dba Red Wing Business Advantage Account. Invoice payments from Red Wing Business Advantage Account should be directed to:

Mailing Address: Red Wing Business Advantage Account
P.O. Box 844329
Dallas, TX 75284-4329

2. Notices is hereby changed as follows:

54. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

TO THE CONTRACTOR:

Tom Drewel
Red Wing Brands of America, Inc.
314 Main Street
Red Wing, Minnesota 55066
Phone: (651) 380-5677
Email: Tom.Drewel@redwingshoe.com

TO THE COUNTY:

Alin Brasov, Project Officer
DES - WSS
4200 28th Street S.
Arlington, Virginia 22206

AND

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB
Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Phone: (703) 228-3294
Email: slewis1@arlingtonva.us


TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):

Mark Schwartz, County Manager
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 318
Arlington, Virginia 22201

All other terms and conditions of the Main Agreement remain in full force and effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

DocuSigned by:


AUTHORIZED SIGNATURE:

NAME: TOMEKA D. PRICE

TITLE: PROCUREMENT OFFICER

DATE: 6/9/2022

**IDENTIFICATION NO. ISSUED TO THE ENTITY BY THE
SCC:**

F157077-1

Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

ENTITY'S DUN & BRADSTREET D-U-N-S NUMBER: (if available)

143405871

**IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY
DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY,
VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?**

YES NO

BIDDER STATUS: MINORITY OWNED: WOMAN OWNED: NEITHER:

THE UNDERSIGNED UNDERSTANDS AND ACKNOWLEDGES THE FOLLOWING:

THE OFFICIAL COPY OF THE SOLICITATION DOCUMENTS, WHICH INCLUDES ANY ADDENDA, IS THE ELECTRONIC COPY THAT IS AVAILABLE FROM THE COMMONWEALTH OF VIRGINIA'S eVA WEBSITE AT: [HTTP://WWW.EVA.VIRGINIA.GOV.](http://www.eva.virginia.gov)

POTENTIAL BIDDERS ARE RESPONSIBLE FOR DETERMINING THE ACCURACY AND COMPLETENESS OF ALL SOLICITATION DOCUMENTS THEY RECEIVE FROM ANY SOURCE, INCLUDING THE COUNTY.

If the catalog price list shows more than one column of prices, the Contractor shall clearly mark the column which represents the gross prices charged to the County.

The Contractor should provide the URL for any internet catalogs and/or pricing list.
www.redwingsafety.com

Items on sale, at the time of purchase, will be provided at the sale price or the discounted price, whichever is lower.

PART 1: Catalog/Price List Discount

Discount Terms Description	Percent Discount
Provide a single percentage discount for your entire catalog and/or price list	18%

PART 2: Shoe Mobile Services

Description	Choose One
Do you have a "Shoe Mobile"?	NO ___ YES... <u>X</u> ...
On Site Fitting	NO ___ YES... <u>X</u> ...
Online Catalog: URL: http://redwingsafety.com/safety-boots?program=a2Z3k000000SmpvEAC	NO ___ YES... <u>X</u> ...
Shoe Mobile Rounds Available: <u>12</u> /year	NO ___ YES... <u>X</u> ...

PART 3: Boots/Shoes

I. Please provide pricing for boots that meet the following specifications:

- Steel Shank, Welt Construction. ASTM F2413 protective toe classification
- ASTM F2413 electrical hazard standard Stitched Rubber Bumper Guard

a. Men's Safety Boots - Pricing

Item No.	Brand	Name/Stock Number	Unit Price	EST. QTY	Discount		Total Price
					%	\$	
1	Red Wing	Model No. <u>4489</u> Size Range (including half sizes): <u>D7-12, EE 8-12, 13 H 8-12, 13</u> Specifications: <u>Electrical Hazard, Insulated, Metatarsal Guard, Steel Toe, Waterproof, Red Wing Waterproofing System, Red Wing Leather, ForceShield, HRO Heat Resistant, ForceGuard, Vibram</u>	\$ <u>252.99</u>	100	18	\$ <u>45.54</u>	\$ <u>20,745.00</u>

b. Women's Safety Boots - Pricing

Item No.	Brand	Name/Stock Number	Unit Price	EST. QTY	Discount		Total Price
					%	\$	
2	WORX	Model No. <u>5610</u> Size Range (including half sizes): <u>4-12, 13,14,15,16; WW 8-12, 13,14</u> Specifications: <u>Electrical Hazard, Metatarsal Guard, Steel Toe, King Top - Other Brands, Goodhue Leather, Core Style</u>	\$ <u>141.99</u>	100	18	\$ <u>25.56</u>	\$ <u>11,643.00</u>

II. Please provide pricing for shoes that meet the following specifications:

- Rubber sole Steel Toe Cap Slip Resistant Sole
- Genuine Leather ASTM F2413 protective toe classification

a. Men's Shoes - Pricing

Item No.	Brand	Name/Stock Number	Unit Price	EST. QTY	Discount		Total Price
					%	\$	
3	WORX	Model No. <u>5108</u> Size Range (including half sizes): <u>5-10; W 6-10</u> Specifications: <u>Electrical Hazard, Aluminum Toe, Core Style</u>	\$ <u>116.99</u>	100	18	\$ <u>21.05</u>	\$ <u>9,594.00</u>

b. Women's Shoes - Pricing

Item No.	Brand	Name/Stock Number	Unit Price	EST. QTY	Discount		Total Price
					%	\$	
4	WORX	Model No. <u>6513</u> Size Range (including half sizes): <u>5-12, 13, 14, 15, 16 ww 8-12, 13</u> Specifications: <u>- Electrical Hazard, Non-Metallic Toe, HRO Heat Resistant, Core Style</u>	\$ <u>90.99</u>	100	18	\$ <u>16.36</u>	\$ <u>7,364.00</u>

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT**

INVITATION TO BID NO. 20-002-ITB

ADDENDUM NO. 2

Arlington County Invitation to Bid No. 20-002-ITB for Safety Shoes is amended as follows:

The following clarifications are made as a result of vendor inquiries:

1. Will Arlington County accept a response that states, "Should Vendor be considered the best supplier, Vendor will enter into a contract with Arlington County only after Vendors' legal counsel reviews all terms and conditions and offers their approval."?

Answer: The Sample Contract is attached to ITB 20-002-ITB for Bidders to review with their legal team in advance. After bid closing per Section 12. Exceptions and NonConforming Terms and Conditions, a bid must conform to the terms and conditions of this solicitation and may not contain alternate terms and conditions.

2. Would you like the total price to reflect the total unit price? Or should the total price reflect the final unit price multiplied by the estimated quantity (100)?

Answer: The total price should reflect the final unit price multiplied by the estimated quantity (100).

Example:

Item No.	Brand	Name/Stock Number	Unit Price	EST. QTY	Discount		Total Price (After Discount)
					%	\$	
1	XYZ	Model No. 123456ABC Size Range (including half sizes): 7 - 14 Specifications: Steel Shank, Welt Construction. ASTM F2413 protective toe classification ASTM F2413 electrical hazard standard Stitched Rubber Bumper Guard	\$100.00	100	5%	\$5.00	\$950.00 \$100.00 Unit Price - \$5.00 Discount/Unit (Pair) \$95.00 Subtotal Cost/Unit (Pair) \$95.00 Subtotal Cost/Unit (Pair) X 100 Units (Pairs) \$950.00 Total Price (100 Pairs)

3. Would Arlington County consider "piggy backing" a cooperative agreement for this need?

Answer: No.