



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: FUJITEC AMERICAN, INC.
4390 PARLIAMENT PLACE, SUITE B
LANHAM, MARYLAND 20706
DATE ISSUED: JULY 1, 2022
CONTRACT NO: 22-DES-SS-LW-481
CONTRACT TITLE: PREVENTATIVE AND CORRECTIVE MAINTENANCE OF FUJITEC ELEVATORS AND ESCALATORS

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-SS-LW-481, including any attachments or amendments thereto.

EFFECTIVE DATE: JULY 1, 2023
EXPIRES: JUNE 30, 2024
RENEWALS: Three (3) ONE (1) YEAR OPTIONAL RENEWALS FROM JULY 1, 2024 TO JUNE 30, 2027
COMMODITY CODE(S): 91013
LIVING WAGE: Y

ATTACHMENTS:
Exhibit B: Contract Pricing

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: TIMOTHY P. SMITH
VENDOR TEL. NO.: (301) 343-8145
EMAIL ADDRESS: TSMITH@US.FUJITEC.COM
COUNTY CONTACT: TSEHAY LIGHTFOOT, DES, FMB
COUNTY TEL. NO.: (703) 228-7593
COUNTY CONTACT EMAIL: TLIGHTFOOT@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

FUJITEC AMERICAN, INC.

PRINT: Tomeka D. Price
SIGNATURE: [Signature]
TITLE: Procurement Officer
DATE: 5/9/2023

PRINT: Gary D. Krupp
SIGNATURE: [Signature]
TITLE: President
DATE: 5/4/2023

Preventive Maintenance Monthly Pricing

Monthly Billing Effective Date	Jail	Courthouse
July 1, 2022 – June 30, 2023	\$3,255.59	\$13,247.07
July 1, 2023 – June 30, 2024	\$3,418.37	\$13,909.42
July 1, 2024 – June 30, 2025	\$3,589.29	\$14,604.89
July 1, 2025 – June 30, 2026	\$3,768.75	\$15,335.14
July 1, 2026 – June 30, 2027	\$3,957.19	\$16,101.90

Premium Hours Difference

These rates apply for work covered under Attachment A that is performed outside of regular hours at the County's request.

Position	Regular Hourly Rate	1.5 Premium Hourly Rate	1.7 Premium Hourly Rate	2.0 Premium Hourly Rate
Foreman	N/A	\$116.97	\$170.68	\$243.83
Mechanic	N/A	\$94.24	\$157.89	\$225.56
Helper	N/A	\$75.41	\$137.58	\$196.56

- Regular hourly rates apply 7:00am to 4:00pm EST (Monday through Friday).
- 1.5 premium hourly rates apply 4:00pm to 6:30pm EST (Monday through Friday).
- 1.7 premium hourly rates apply 6:30pm to 7:00am EST (Monday through Friday) and all day Saturday.
- 2.0 premium hourly rates apply Sundays and Federal Holidays.

Major Repair Work

These rates apply for major repair work of components of equipment in Attachment 8 that are not covered by the tasks in Exhibit A.

Position	Regular Hourly Rate	1.5 Premium Hourly Rate	1.7 Premium Hourly Rate	2.0 Premium Hourly Rate
Foreman	\$243.90	\$365.85	\$414.63	\$487.80
Mechanic	\$225.27	\$338.01	\$383.10	\$450.68
Helper	\$196.56	\$294.84	\$334.15	\$393.12
Team (Mechanic/Helper)	N/A	N/A	N/A	\$843.80

- Regular hourly rates apply 7:00am to 4:00pm EST (Monday through Friday).
- 1.5 premium hourly rates apply 4:00pm to 6:30pm EST (Monday through Friday).
- 1.7 premium hourly rates apply 6:30pm to 7:00am EST (Monday through Friday) and all day Saturday.
- 2.0 premium hourly rates apply Sundays and Federal Holidays.
- 2.0 premium hourly rates apply all times for Mechanic/Helper Team.

Construction/Modernization Work

These rates apply for complete upgrade (modernization) of any equipment in Exhibit 8.

Position	Regular Hourly Rate	Overtime Hourly Rate
Foreman	\$98.50	\$172.34
Mechanic	\$90.80	\$156.94
Helper	\$78.47	\$132.30
Team (Mechanic/Helper)	\$169.27	\$257.47

- Regular hourly rates apply 7:00am to 4:00pm EST (Monday through Friday).
- Overtime hourly rates apply 4:00pm to 7:00am EST (Monday through Friday) and all day Saturday, Sunday and Federal Holidays.

Labor rates shall increase 5% per year for the new five (5) year term of the contract.