

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

TO: J&M of Northern Virginia, Inc.
7371 Atlas Walkway #642
Gainesville, VA 20155

DATE ISSUED: October 30, 2019

CONTRACT NO: 16-150-1ITB-2LW

CONTRACT TITLE: Mowing and Turf Maintenance,
SE and SW Quadrants

**THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A
VALID COUNTY PURCHASE ORDER.**

This is your notice that the above referenced contract has been renewed. The "Contract Term" covered by this Notice of Contract Renewal is effective **January 1, 2020** and expires **December 31, 2020**, subject to any modifications as provided for in the Contract Documents.

The Contract Documents consist of the terms and conditions of Arlington County Agreement No. 16-150-ITB-2LW, including any exhibits, attachments or amendments thereto.

ALL TERMS AND CONDITIONS OF THE ORIGINAL AGREEMENT REMAIN UNCHANGED.

VENDOR CONTACT: Mike Bakatsias

TELEPHONE NO: (703) 906-3828

EMAIL ADDRESS: mike@jmofnova.com

COUNTY CONTACT: Helena Gilbert

TELEPHONE NO: (703) 228-7981

EMAIL ADDRESS: hgilbe@arlingtonva.us

CONTRACT AUTHORIZATION

Procurement Officer Tomaka Price

ARLINGTON COUNTY, VIRGINIA

AGREEMENT NO. 16-150-ITB-2
AMENDMENT NUMBER 13

This Amendment Number 13 is made on the date of execution by the County and amends Agreement Number 16-150-ITB-2 dated March 16, 2016, ("Main Agreement") between J&M of Northern Virginia, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

3. CONTRACT TERM

The Work shall commence on January 1, 2020 and shall be completed no later than December 31, 2020 ("Final Subsequent Contract Term"), subject to any modifications as provided for in the Contract Documents.

Pricing from January 1, 2020 to December 31, 2020 shall be in accordance with **Revised Attachment A**.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

J&M OF NORTHERN VIRGINIA, INC.

AUTHORIZED
SIGNATURE: Tomeka Price

AUTHORIZED
SIGNATURE: [Signature]

NAME: TOMEKA PRICE
TITLE: PROCUREMENT OFFICER

NAME AND
TITLE: Mike Bakatsias President

DATE: October 30, 2019

DATE: 10/30/19

REVISED ATTACHMENT A

	16-150-ITB-2LW PRICING SHEET EFFECTIVE JANUARY 1, 2020 TASK AREA 3 SOUTHEAST QUADRANT	Unit pricing 2019	CPI Increase (2.0% max)	Unit pricing 2020
LUMP SUM PRICING FOR MOWING AS DETAILED IN SPECIFICATIONS				
I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	71976.78	2.0%	\$ 73,416.32
B	MOWING ALL 30-DAY CYCLE LOCATIONS	2305.74	2.0%	\$ 2,351.85
C	MECHANICAL EDGING	230.19	2.0%	\$ 234.79
D	BERMUDA FIELD-REEL MOWING	2882.64	2.0%	\$ 2,940.29
II SCHOOLS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	18000.54	2.0%	\$ 18,360.55
III FIRE STATIONS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0	2.0%	\$ -
B	MECHANICAL EDGING	0	2.0%	\$ -
IV STREET ISLANDS & UTILITY STRIPS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	25285.68	2.0%	\$ 25,791.39
B	MOWING ALL 30-DAY CYCLE LOCATIONS	1728.84	2.0%	\$ 1,763.42
V FACILITY MAINTENANCE BUREAU				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0	2.0%	\$ -
VI DHS. FACILITIES				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	1141.59	2.0%	\$ 1,164.42
VII LIBRARIES				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0	2.0%	\$ -
B	MECHANICAL EDGING	0	2.0%	\$ -
TOTAL FOR MOWING AND RELATED SERVICES		\$123,552.00		\$ 126,023.04
CONTRACT UNIT PRICES, PER ACRE (FOR CONTRACT ADJUSTMENTS):				
1	MOWING PER ACRE, 7 DAY CYCLE:	\$ 55.35	2.0%	\$ 56.46
2	MOWING PER ACRE, 30 DAY CYCLE:	\$ 205.00	2.0%	\$ 209.10
3	MOWING PER ACRE, MULCHING MOWER 7 DAY	\$ 128.13	2.0%	\$ 130.69
4	GRASS CLIPPING REMOVAL PER ACRE	\$ 358.75	2.0%	\$ 365.93
5	MECHANICAL EDGING	\$ 1.54	2.0%	\$ 1.57
6	FERTILIZATION	\$ 128.13	2.0%	\$ 130.69
7	WEED CONTROL	\$ 128.13	2.0%	\$ 130.69
8	AERATION	\$ 281.88	2.0%	\$ 287.52
9	OVERSEEDING	\$ 358.75	2.0%	\$ 365.93
10	LEAF REMOVAL	\$ 256.25	2.0%	\$ 261.38
11	REEL MOWING-BERMUDA GRASS	\$ 80.98	2.0%	\$ 82.60

16-150-ITB-2LW
PRICING SHEET EFFECTIVE JANUARY 1, 2020
TASK AREA 3 SOUTHWEST QUADRANT

Unit pricing 2019

CPI
Increase
(2.0%
max)

Unit pricing 2020

LUMP SUM PRICING FOR MOWING AS DETAILED IN
SPECIFICATIONS

I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 85,068.00	2.0%	\$ 86,769.36
B	MOWING ALL 30-DAY CYCLE LOCATIONS	\$ 1,493.94	2.0%	\$ 1,523.82
C	MECHANICAL EDGING	\$ 229.26	2.0%	\$ 233.85
D	BERMUDA FIELD-REEL MOWING	\$ 3,447.33	2.0%	\$ 3,516.28
II SCHOOLS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 51,949.56	2.0%	\$ 52,988.55
III FIRE STATIONS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 1,254.34	2.0%	\$ 1,279.43
B	MECHANICAL EDGING	\$ 70.47	2.0%	\$ 71.88
IV STREET ISLANDS & UTILITY STRIPS				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 11,921.44	2.0%	\$ 12,159.87
B	MOWING ALL 30-DAY CYCLE LOCATIONS	\$ 206.71	2.0%	\$ 210.84
V FACILITY MAINTENANCE BUREAU				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 1,669.64	2.0%	\$ 1,703.03
VI DHS. FACILITIES				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 825.89	2.0%	\$ 842.41
0				
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$ 1,775.81	2.0%	\$ 1,811.33
B	MECHANICAL EDGING	\$ 79.87	2.0%	\$ 81.47
TOTAL FOR MOWING AND RELATED SERVICES		\$ 159,992.26		\$ 163,192.11

CONTRACT UNIT PRICES, PER ACRE (FOR CONTRACT ADJUSTMENTS):

1	MOWING PER ACRE, 7 DAY CYCLE:	\$ 55.35	2.0%	\$ 56.46
2	MOWING PER ACRE, 30 DAY CYCLE:	\$ 205.00	2.0%	\$ 209.10
3	MOWING PER ACRE, MULCHING MOWER 7 DAY	\$ 128.13	2.0%	\$ 130.69
4	GRASS CLIPPING REMOVAL PER ACRE	\$ 358.75	2.0%	\$ 365.93
5	MECHANICAL EDGING	\$ 1.54	2.0%	\$ 1.57
6	FERTILIZATION	\$ 128.13	2.0%	\$ 130.69
7	WEED CONTROL	\$ 128.13	2.0%	\$ 130.69
8	AERATION	\$ 281.88	2.0%	\$ 287.52
9	OVERSEEDING	\$ 358.75	2.0%	\$ 365.93
10	LEAF REMOVAL	\$ 256.25	2.0%	\$ 261.38
11	REEL MOWING-BERMUDA GRASS	\$ 80.98	2.0%	\$ 82.60



J&MOFNO-01

MPOWELL

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/29/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Burke & Burke Insurance 50 S. Pickett St Suite 20 Alexandria, VA 22304	CONTACT NAME:	
	PHONE (A/C, No, Ext): (703) 751-1001	FAX (A/C, No):
INSURED J & M of Northern Virginia Inc Mike - John 7371 Atlas Walk Way #624 Gainesville, VA 20155-2992	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A : Nationwide Mutual Insurance	
	INSURER B : Hartford Insurance Co	
	INSURER C :	
	INSURER D :	
	INSURER E :	
INSURER F :		

COVERAGES		CERTIFICATE NUMBER:		REVISION NUMBER:			
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			ACP2483801069	12/31/2019	12/31/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ACP2483801069	12/31/2019	12/31/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			ACP2483801069	12/31/2019	12/31/2020	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	42WEQT8205	12/31/2019	12/31/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Contract Number: 16-150-ITB-LW-2 Southeast and Southwest

Arlington County, and it's officers, elected and appointed officials, employees and agents are listed as Additional Insureds

Cancellation:
Should any of the above described policies be cancelled before the
SEE ATTACHED ACORD 101

CERTIFICATE HOLDER	CANCELLATION
The County Board of Arlington County, VA c/o The Purchasing Agent 2100 Clarendon Blvd, Ste 500 Arlington, VA 22201	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE



AGENCY CUSTOMER ID: J&MOFNO-01

MPOWELL

LOC #: 1

ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Burke & Burke Insurance		NAMED INSURED J & M of Northern Virginia Inc Mike - John 7371 Atlas Walk Way #624 Gainesville, VA 20155-2992	
POLICY NUMBER SEE PAGE 1			
CARRIER SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: SEE PAGE 1	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Description of Operations/Locations/Vehicles:
expiration date thereof, the issuing insurer will mail 30 days written
notice to the certificate holder named