

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

NOTICE OF AWARD OF CONTRACT

|                                     |                      |                      |
|-------------------------------------|----------------------|----------------------|
| TO: Witmer Public Safety Group, Inc | DATE ISSUED:         | August 31, 2016      |
| 10228 Governor Lane Blvd            |                      |                      |
| Williamsport, MD 21795              | CURRENT CONTRACT NO: | 16-217-ITB-3         |
|                                     |                      | Fire Department      |
|                                     |                      | Personal Protective  |
|                                     |                      | Equipment, Garments, |
|                                     |                      | Supplies & Other     |
| CONTRACT TITLE:                     |                      | Related Equipment    |

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on July 14, 2016. The contract term covered by this Notice of Award is effective August 31, 2016 and expires on August 1, 2019. Upon satisfactory performance by the Contractor and with the concurrence of the Contractor, the County may, through issuance of an amendment executed by the parties, authorized continued operations of the Contractor under the same contract prices for not more than Six (6) additional twelve (12) month periods from August 2, 2019 to August 1, 2025 (each such period shall be referred to as "Subsequent Contract Term."

This is the 1st year award notice of a possible Nine (9) year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 16-217-ITB and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:


- 1) REFER TO 16-217-ITB (ATTACHED)
- 2) PRICING FIRM UNTIL SEPTEMBER 1, 2017

ATTACHMENTS: Collective Bid Tab & Manufacturer's Discount Listing

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

|                                       |   |
|---------------------------------------|---|
| VENDOR CONTACT: <u>John Vollmer</u>   | TELEPHONE NO.: <u>571-284-9274</u>              |
| VENDOR PAYMENT TERMS: NET 30 DAYS     | EMAIL ADDRESS: <u>jvollmer@thefirestore.com</u> |
| COUNTY CONTACT: <u>William Earley</u> | TELEPHONE NO.: <u>703-228-5567</u>              |
|                                       | EMAIL ADDRESS: <u>wearley@arlingtonva.us</u>    |

CONTRACT AUTHORIZATION  
  
Shawn Brooks, Esq., CPPB  
Procurement Officer

9/2/16  
Date

DISTRIBUTION

|                |   |
|----------------|---|
| VENDOR:        | 1 |
| BID FOLDER:    | 1 |
| COUNTY CONTACT | 1 |

WITMER

**AMENDED BID FORM - PART ONE**  
**THE BIDDER SHALL INCLUDE THIS AMENDED BID FORM WITH ADDENDUM A.**  
**PART ONE (1) SHALL BE AWARDED TO A SINGLE BIDDER**

**A. GLOBE PERSONAL PROTECTIVE GARMENTS & FOOTWEAR**

Part One (1) shall be a SINGLE award to the lowest responsive and responsible bidder.

**1. Globe Manufacturing Original Personal Protective Garments & Footwear**

| Personal Protective Garments  |                                   |                    |                                  |                         |  |
|---|-----------------------------------|--------------------|----------------------------------|-------------------------|--|
| Description   |                                   | Estimated Quantity | Published Retail Catalogue Price | Manufacturer's Discount | Extended Price (County Net Price Quantities) |
| <b>G-Xtreme 3.0 Jackets and Pants</b>                                   |                                   |                    |                                  |                         |  |
| 2016 G-Xtreme 3.0 Jackets<br>Outer shell PBI GEMINI® XT MATRIX          |                                   | 200 each (Jackets) | \$ _____                         | - NO %                  | \$ BID -                                     |
| 2016 G-Xtreme 3.0 Jackets<br>Outer shell Kombat Flex                    |                                   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 G-Xtreme 3.0 Jackets<br>Outer shell TENCATE "BRIGADE®" Nomex® IIIA |                                   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| Thermal Insulating Liner  | TENCATE, DEFENDER M SL2           | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|   | QUANTUM 3D, SL2i                  | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|   | CALDURA, NPi                      | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
| Moisture Barrier  | CROSSTECH, Black Moisture Barrier | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|   |                                   |                    |                                  |                         |  |
| 2016 G-Xtreme 3.0 Pants<br>Outer shell PBI GEMINI XT MATRIX             |                                   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 G-Xtreme 3.0 Pants<br>Outer shell Kombat Flex                      |                                   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 G-Xtreme 3.0 Pants<br>Outer shell TENCATE, BRIGADE, Nomex IIIA     |                                   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| Thermal Insulating Liner  | TENCATE, DEFENDER M SL2           | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|   | QUANTUM 3D, SL2i                  | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|   | CALDURA, NPi                      | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |

Winter

| Personal Protective Garments   |   |                    |                                  |                         |  |
|--|---|--------------------|----------------------------------|-------------------------|--|
| Description  |   | Estimated Quantity | Published Retail Catalogue Price | Manufacturer's Discount | Extended Price (County Net Price Quantities) |
| Moisture Barrier   | CROSSTECH, Black Moisture Barrier             | 200 each           | \$ _____                         | - N/A %                 | \$ BID -                                     |
| Technical Rescue Jacket and Pants                                      |   |                    |                                  |                         |  |
| Tech Rescue Jackets as specified in Attachment A-2 (eVA)               |   | 25 each (Jackets)  | \$ _____                         | _____ %                 | \$ _____                                     |
| Tech Rescue Pants as specified in Attachment A-2 (eVA)                 |   | 25 each (Pants)    | \$ _____                         | _____ %                 | \$ _____                                     |
|  |   |                    |                                  |                         |  |
| Classic Metro Cut Jacket and Pants                                     |   |                    |                                  |                         |  |
| 2016 Classic Metro Cut Jacket Outer shell PBI GEMINI XT MATRIX         |   | 200 each (Jackets) | \$ _____                         | - N/A %                 | \$ BID -                                     |
| 2016 Classic Metro Cut Jacket Outer shell Kombat Flex                  |   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 Classic Metro Cut Jacket Outer shell TENCATE, BRIGADE, Nomex IIIA |   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| Thermal Insulating Liner   | TENCATE, DEFENDER M SL2                       | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|  | QUANTUM 3D, SL2i                              | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|  | CALDURA, NPi                                  | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|  | GLIDE, GOLD 2L-E89                            | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
| Moisture Barrier   | CROSSTECH, Black Moisture Barrier             | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|  | STEDFAST, STEDAIR GOLD                        | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
|  | CROSSTECH, 3-layer Moisture Barrier – Type 4A | 200 each           | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 Classic Metro Cut Pants Outer shell PBI GEMINI XT MATRIX          |   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 Classic Metro Cut Pants Outer shell Kombat Flex                   |   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |
| 2016 Classic Metro Cut Pants Outer shell TENCATE, BRIGADE, Nomex IIIA  |   | 200 each (Jackets) | \$ _____                         | _____ %                 | \$ _____                                     |

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| Personal Protective Garments                             |   |                    |                                  |                         |  |
|--|---|--------------------|----------------------------------|-------------------------|--|
| Description  |   | Estimated Quantity | Published Retail Catalogue Price | Manufacturer's Discount | Extended Price (County Net Price Quantities) |
| Thermal Insulating Liner                                 | TENCATE "DEFENDER M SL2                       | 200 each           | \$ <u>      </u> -               | <u>NO</u> %             | \$ <u>BID</u> -                              |
|  | QUANTUM 3D, SL2i                              | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>  </u>                                 |
|  | CALDURA NPi                                   | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | GLIDE, GOLD 2L-E89                            | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
| Moisture Barrier   | CROSSTECH, Black Moisture Barrier             | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | STEDFAST, STEDAIR GOLD                        | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | CROSSTECH, 3-layer moisture barrier – Type 4A | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
| Internal Harness ready Pants or "IH Pants"               |   |                    |                                  |                         |  |
| 2016 IH Pants Outer shell PBIGEMINI® XT MATRIX           |   | 200 each (Jackets) | \$ <u>      </u> -               | <u>NO</u> %             | \$ <u>BID</u> -                              |
| 2016 IH Pants Outer shell Kombat Flex                    |   | 200 each (Jackets) | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>  </u>                                 |
| 2016 IH Pants Outer shell TENCATE "BRIGADE®" Nomex® IIIA |   | 200 each (Jackets) | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
| Thermal Insulating Liner                                 | TENCATE, DEFENDER M SL2                       | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | QUANTUM 3D, SL2i                              | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | CALDURA, NPi                                  | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | GLIDE, GOLD 2L-E89                            | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
| Moisture Barrier   | CROSSTECH, Black Moisture Barrier             | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | STEDFAST, STEDAIR GOLD                        | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |
|  | CROSSTECH, 3-layer moisture barrier – Type 4A | 200 each           | \$ <u>      </u>                 | <u>  </u> %             | \$ <u>      </u>                             |

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| Personal Protective Garments  |                    |                                  |                         |  |
|---|--------------------|----------------------------------|-------------------------|--|
| Description   | Estimated Quantity | Published Retail Catalogue Price | Manufacturer's Discount | Extended Price (County Net Price Quantities) |
| Globe Structural Supreme Boots  |                    |                                  |                         |  |
| Men's 5 - 16 (full and half sizes), 17 - 18 (full sizes only) in Narrow, Medium, Wide, and X-Wide widths. Boots must also be available in a Wide Calf model in the same size range that will provide an additional 3 inches in circumference at the calf to fit those with larger calves. Boots must be available in Women's 5 - 12 (full and half sizes) in Narrow, Medium, Wide, and X-Wide widths. | 200 each           | \$ _____                         | <u>NO</u> %             | \$ <u>BID</u> -                              |

## 2. Supplemental Information (Optional Brand Name and Manufacturer's Discount)

| Personal Protective Garments |                                    |
|------------------------------|------------------------------------|
| Manufacturer                 | Manufacturer's Discount            |
| Cairns <u>NO BID</u>         | <u>    </u> %                      |
| Crewboss                     | <u>15</u> %                        |
| Innotex <u>NO BID</u>        | <u>    </u> %                      |
| FireDex <u>NO BID</u>        | <u>    </u> %                      |
| Morning Pride <u>NO BID</u>  | <u>    </u> %                      |
| Lion Apparel                 | <u>    </u> %<br><u>40 OFF PPE</u> |

WITMER

AMENDED BID FORM - PART TWO

THE COUNTY RESERVES THE RIGHT TO MAKE A MULTIPLE AWARD FOR PART TWO (2).

A. STATION GARMENTS AND OTHER RELATED EQUIPMENT

The Contract will be awarded to the lowest responsive and responsible bidder PER section.

1. Station Garments

| Station Garments |   |                       |                     |                    |
|------------------|---|-----------------------|---------------------|--------------------|
| Description      | Technical Specifications<br>See Attachment B, eVA Download                          | Estimated<br>Quantity | Discounted<br>Price | Extended Total     |
| Workrite 720NX45 | 4.5 oz. Nomex IIIA Short Sleeve Fire Officer Shirt<br>Made with 4.5 oz. Nomex® IIIA | 100 each              | \$ <u>79.00</u>     | \$ <u>7,900.00</u> |
| Workrite 725NX45 | 4.5 oz. Nomex IIIA Long Sleeve Fire Officer Shirt<br>Made with 4.5 oz. Nomex® IIIA  | 100 each              | \$ <u>93.40</u>     | \$ <u>9,340.00</u> |
| Workrite 721NX45 | 4.5 oz. Nomex IIIA Short Sleeve Women's Fire Officer Shirt                          | 100 each              | \$ <u>79.00</u>     | \$ <u>7,900.00</u> |
| Workrite 706NX45 | 4.5 oz. Nomex IIIA Long Sleeve Women's Fire Officer Shirt                           | 100 each              | \$ <u>92.00</u>     | \$ <u>9,200.00</u> |
| Workrite 402NX75 | 7.5 oz. Nomex IIIA Full-Cut Industrial Pant<br>Made from 7.5 oz. Nomex® IIIA        | 100 each              | \$ <u>87.75</u>     | \$ <u>8,775.00</u> |
| Workrite 401NX75 | 7.5 oz. Nomex IIIA Women's Industrial Pant<br>Made with 7.5 oz. Nomex® IIIA         | 100 each              | \$ <u>87.75</u>     | \$ <u>8,775.00</u> |
| S.11             | 1/4 Zip Job Shirt Style 72314<br><i>ABOVE 2XL &amp; TALL HAS SURCHARGE</i>          | 100 each              | \$ <u>39.00</u>     | \$ <u>3,900.00</u> |
| S.11             | Tactical Pants Style 74251  | 50 each               | \$ <u>30.50</u>     | \$ <u>1,525.00</u> |
| S.11             | Tactical Pants-Women's Style 64358  | 50 each               | \$ <u>30.50</u>     | \$ <u>1,525.00</u> |
| S.11             | Tactical Shirt-Long Sleeve Style 72157  | 50 each               | \$ <u>32.50</u>     | \$ <u>1,625.00</u> |
| S.11             | Tactical Shirt-Short Sleeve Style 71152   | 50 each               | \$ <u>29.75</u>     | \$ <u>1,487.50</u> |

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| Station Garments                      |  |                    |                  |                   |
|---------------------------------------|--|--------------------|------------------|-------------------|
| Description                           | Technical Specifications<br>See Attachment B, eVA Download | Estimated Quantity | Discounted Price | Extended Total    |
| 5.11                                  | Tactical Jersey Polo-Women's Short Sleeve Style 61164      | 25 each            | <u>\$33.50</u>   | <u>\$837.50</u>   |
| 5.11                                  | Professional Polo-Long Sleeve Style 42056                  | 25 each            | <u>\$29.00</u>   | <u>\$725.00</u>   |
| 5.11                                  | Professional Polo-Short Sleeve Style 41060                 | 25 each            | <u>\$29.00</u>   | <u>\$725.00</u>   |
| FLAME RESISTANT<br>BASE LAYER T-SHIRT | Crew Neck style, 5.5 oz. minimum.                          | 1200 each          | <u>\$ NO</u>     | <u>\$ BID -</u>   |
| EXTENDED TOTAL                        |  |                    |                  | <u>\$64139.50</u> |

Supplemental Information (Optional Brand Name and Manufacturer's Discount)

| Station Garments   |                         |
|--------------------|-------------------------|
| Manufacturer       | Manufacturer's Discount |
| 5.11 Tactical gear | <u>30</u> %             |
| Blauer             | <u>NO BID</u> %         |
| Blackhawk          | <u>35</u> %             |
| Dickies            | <u>7</u> %              |
| Drifire            | <u>NO BID</u> %         |
| Fire Craft         | <u>NO BID</u> %         |
| Fire Eagle         | <u>NO BID</u> %         |
| GH Armor Systems   | <u>NO BID</u> %         |
| Lion apparel       | <u>49</u> %             |
| Horace Small       | <u>* UNIFORMS</u> %     |

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| Station Garments |            |
|------------------|------------|
| Imssalliance     | - NO BID - |
| Lakeland         | 10 %       |
| Propper          | 35 %       |
| Red Kap          | - NO BID - |
| R&R Fabrication  | 23 %       |
| Smith & Warren   | 42 %       |
| Tier-One Quality | - NO BID - |
| Workrite         | 20 %       |

## 2. Related Equipment

| Related Equipment  |   |                       |                     |                |
|--|---|-----------------------|---------------------|----------------|
| Description  | Technical Specifications<br>(Specification - Part Two)            | Estimated<br>Quantity | Discounted<br>Price | Extended Price |
| Lightning X<br>Deluxe 3XL<br>Turnout Gear<br>Bag             | Shall be available in red   | 100 each              | <del>\$</del> NO    | \$ BID -       |
| Hawkepaks<br>Compact EMS 2                                   | Shall be available in black with<br>red/orange reflective stripe. | 100 each              | <del>\$</del> NO    | \$ BID -       |
| GSP Aluminized<br>Helmet Shell for<br>Traditional<br>helmets | Must be available for Lion, Cairns,<br>and Morning Pride helmets  | 25 each               | <del>\$</del> NO    | \$ BID -       |
| Glove Strap by<br>Boston Leather                             | Leather Velcro brand Glove Strap                                  | 300 each              | \$ 5.60             | \$ 1,680.00    |
| Glove Strap by<br>Foxfire                                    | Illuminating Leather Glove strap                                  | 300 each              | \$ 22.50            | \$ 6,750.40    |
| Radio Strap<br>Boston Leather                                | Leather Firefighter's Radio Strap <u>Size<br/>Regular</u>         | 50 each               | \$ 22.50            | \$ 1,125.00    |
| ESS FirePro-<br>1971 EX-2<br>Structural<br>Firefighting      | Meet or exceed all NFPA, protection<br>standards                  | 25 each               | \$ 44.50            | \$ 1,112.50    |



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| Related Equipment                |  |                       |                     |                |
|----------------------------------|--|-----------------------|---------------------|----------------|
| Description                      | Technical Specifications<br>(Specification – Part Two) | Estimated<br>Quantity | Discounted<br>Price | Extended Price |
| Goggle Kit Snap<br>Mounts        | ESS - 740 - 0251                                       |                       | 7.50                |                |
| Safety Glasses,<br>ESS crossbow  | Clear lens   | 150 each              | \$23.90             | \$3,585.00     |
| Safety Glasses,<br>ESS crosshair | Clear lens   | 150 each              | \$19.25             | \$2,887.50     |
| EXTENDED TOTAL                   |  |                       |                     | \$17,140.00    |

Supplemental Information (Optional Brand Name and Manufacturer's Discount)

| Related Equipment          |                         |
|----------------------------|-------------------------|
| Manufacturer               | Manufacturer's Discount |
| Blackhawk                  | 35 %                    |
| Blackinton                 | 42 %                    |
| Boston Leather             | - NO BID -              |
| Drifire                    | - NO BID -              |
| ESS                        | 40 %                    |
| GH Armor Systems           | - NO BID -              |
| Horace Small               | - %                     |
| Imsalliance                | - NO BID -              |
| Lowa                       | - NO BID -              |
| Smith & Warren             | 42 %                    |
| Tier-One Quality Solutions | - NO BID -              |
| Tru-Spec                   | 40 %                    |
| Uncle Mike's               | 32 %                    |

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|                                |                |             |
|--------------------------------|----------------|-------------|
| Reeves                         |                | <u>12</u> % |
| Wolfpack Gear                  |                | <u>15</u> % |
| LA Fire Gear                   | - NO BID -     | <u>—</u> %  |
| Stream Light                   | ON LIGHTS ONLY | <u>55</u> % |
| Dragon Fire                    | - NO BID -     | <u>—</u> %  |
| Drifire                        | - NO BID -     | <u>—</u> %  |
| Hexarmor                       |                | <u>5</u> %  |
| Honeywell                      | - NO BID -     | <u>—</u> %  |
| Majestic                       |                | <u>—</u> %  |
| Shelby                         |                | <u>15</u> % |
| Ringers                        |                | <u>40</u> % |
| Glove Crafters/Veridian Gloves |                | <u>—</u> %  |
| Superior Gloves                | - NO BID -     | <u>—</u> %  |

WITMER

AMENDED BID FORM - PART THREE

THIS SECTION WILL BE AWARDED BY LINE ITEM.

THE COUNTY RESERVES THE RIGHT TO MAKE A MULTIPLE AWARD FOR PART THREE (3).

- A. FOOTWEAR, HELMETS, HELMET SPARE/REPLACEMENT PARTS, HELMET SHEILDS & IDENTIFIERS, PERSONAL PROTECTIVE HOODS, AND GLOVES

The Contract shall be awarded to the lowest responsive and responsible bidder per LINE ITEM. PARTIAL BIDS ARE ALLOWED FOR PART THREE (3). The County reserves the right to apply the Manufacturer's or Wholesaler's Discount in Bid Tab Part 1 and 2 to UNLISTED BRAND NAME ITEMS. The lowest responsive and responsive bidder will be determined by the following formula:

County Estimated Quantity x Discounted Price = Extended Total

The Bidder with the lowest Extended Total PER LINE ITEM will be awarded that LINE ITEM.

1. Footwear

| Footwear  |  |                    |                  |  |
|---|--|--------------------|------------------|--|
| Description   | Technical Specifications                   | Estimated Quantity | Discounted Price | Extended Price (County Net Price Quantities) |
| Pro Warrington 3009                                   | Meet or Exceed NFPA 1971 and 1992 Standard | 100 each           | <del>\$</del> NO | BID -  |
| Lion Marshal 14" pull on leather structural Fire boot | Meet or Exceed NFPA 1971 and 1992 Standard | 100 each           | \$314.00         | \$31,400.00                                  |
| Haix Special Firefighters USAR                        | Meet or Exceed NFPA 1971 and 1992 Standard | 25 each            | \$306.00         | \$7,650.00                                   |
| Fire-Dex leather pull on structural Fire boot         | Meet or Exceed NFPA 1971 and 1992 Standard | 100 each           | <del>\$</del> NO | \$ BID -                                     |
| Black Diamond or equivalent hip boots                 | Structural rubber 3/4" hip boots           | 100 each           | \$139.50         | \$13,950.00                                  |
| Black diamond rubber boots                            | Meet or Exceed NFPA 1971 and 1992 Standard | 100 each           | \$122.25         | \$12,225.00                                  |
| Black diamond Firefighters USAR                       | Meet or Exceed NFPA 1971 and 1992 Standard | 25 each            | <del>\$</del> NO | BID -  |
| Thorogood knockdown elite bunker boot                 | Meet or Exceed NFPA 1971 and 1992 Standard | 100 each           | \$290.00         | \$29,000.00                                  |

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| Footwear  |  |                    |                  |  |
|---|--|--------------------|------------------|--|
| Description                                       | Technical Specifications   | Estimated Quantity | Discounted Price | Extended Price (County Net Price Quantities) |
| Honeywell 16" Quad-Certified Rubber Pull on Boots | NFPA 1971, 2013 Edition for Structural Firefighting, Proximity Firefighting, and Liquid Splash/Hazardous | 100 each           | \$ <u>NO</u>     | \$ <u>BID-</u>                               |
| Haix Airpower R2 Station/EMS Boot                 | Meets NFPA 1999-2013 edition, ASTM F 2413-05, CAN/CSA Z 195-2002   | 300 each           | \$ <u>203.25</u> | \$ <u>64,125.00</u>                          |
| Warrington Pro 3003 8" Wildland/Station           | NFPA Certified 1977 Wildland.  | 300 each           | \$ <u>NO</u>     | \$ <u>BID-</u>                               |
| EXTENDED TOTAL                                    |  |                    |                  | \$ <u>118,250.00</u>                         |

## 2. Helmets

| Helmets                         |  |                    |                  |  |
|---------------------------------|--|--------------------|------------------|--|
| Description                     | Technical Specifications<br>*Shall be available in black, white and red. Optional Colors of yellow, blue, orange, natural where applicable. Bourke Eye Shield and ESS goggles except "Pacific R3 Kiwi Rescue Helmet" | Estimated Quantity | Discounted Price | Extended Price (County Net Price Quantities) |
| Lion, American Classic          | Meet or Exceed NFPA 1971 Standard  | 100 each           | \$ <u>257.00</u> | \$ <u>25,700.00</u>                          |
| Cairns N6A Sam Houston Helmet   | Meet or Exceed NFPA 1971 Standard  | 100 each           | \$ <u>647.00</u> | \$ <u>64,700.00</u>                          |
| Morning Pride Ben 2 Low Rider   | Meet or Exceed NFPA 1971 Standard  | 100 each           | \$ <u>NO</u>     | \$ <u>BID-</u>                               |
| Pacific R3 Kiwi Rescue Helmet   | Meet or Exceed NFPA 1971 Standard. Does not include "Bourke Eye Shield and ESS Goggles.  | 100 each           | \$ <u>197.00</u> | \$ <u>19,700.00</u>                          |
| Bullard traditional fire helmet | Meet or Exceed NFPA 1971 Standard<br><u>LISTM</u>  | 100 each           | \$ <u>241.25</u> | \$ <u>24,125.00</u>                          |
| Phenix TL-2 Traditional Helmet  | Meet or Exceed NFPA 1971 Standard  | 100 each           | \$ <u>509.00</u> | \$ <u>50,900.00</u>                          |
| Fire-Dex 1910 Deluxe Helmet     | Meet or Exceed NFPA 1971 Standard  | 100 each           | \$ <u>NO</u>     | \$ <u>BID-</u>                               |

WATER

| Helmets                   |  |                       |                     |  |
|---------------------------|--|-----------------------|---------------------|--|
| Description               | Technical Specifications<br>*Shall be available in black, white and red.<br>Optional Colors of yellow, blue, orange,<br>natural where applicable. Bourke Eye Shield<br>and ESS goggles except "Pacific R3 Kiwi<br>Rescue Helmet" | Estimated<br>Quantity | Discounted<br>Price | Extended Price<br>(County Net<br>Price<br>Quantities |
| Carins 1044 Helmet        | Meet or Exceed NFPA 1971 Standard  | 100 each              | \$ <u>239.00</u>    | \$ <u>23,900.00</u>                                  |
| PT A-Bravo,<br>4811931MIL | Matte Black Helmet with Rail<br>Mounts and 200 LMN Tactical Light.<br>Does not include "Bourke Eye Shield<br>and ESS Goggles.  | 50 each               | \$ <u>NO</u>        | \$ <u>BID -</u>                                      |
| EXTENDED TOTAL            |  |                       |                     | \$ <u>191,245.00</u>                                 |

### 3. Helmet Spare/Replacement Parts

The Bidder shall offer a Manufacturer's Discount for the spare/replacement parts for Helmets listed in this section.

| Helmets Spare/Replacement Parts |                             |
|---------------------------------|-----------------------------|
| Manufacturer                    | Manufacturer's Discount     |
| Lion, American Classic          | <u>41</u> %                 |
| Cairns N6A Sam Houston Helmet   | <u>42</u> %                 |
| Morning Pride Ben 2 Low Rider   | <u>NO BID -</u> <u>  </u> % |
| Pacific R3 Kiwi Rescue Helmet   | <u>30</u> %                 |
| Bullard traditional fire helmet | <u>42</u> %                 |
| Phenix TL-2 Traditional Helmet  | <u>20</u> %                 |
| Fire-Dex 1910 Deluxe Helmet     | <u>NO BID -</u> <u>  </u> % |

WITMER

4. Helmet Shields & Identifiers

| Helmet Shields & Identifiers                         |   |                    |                  |                    |
|--|---|--------------------|------------------|--------------------|
| Description  | Technical Specifications<br>(available as a separate download in eVA) | Estimated Quantity | Discounted Price | Extended Price     |
| The Fire Store FS6202                                | See Attachment C, eVA Download  | 100 each           | <u>\$28.75</u>   | <u>\$2,875.00</u>  |
| The Fire Store FS6002                                | See Attachment C, eVA Download  | 100 each           | <u>\$37.50</u>   | <u>\$3,750.00</u>  |
| The Fire Store FS6212                                | See Attachment C, eVA Download  | 100 each           | <u>\$37.50</u>   | <u>\$3,750.00</u>  |
| The Fire Store GL004                                 | See Attachment C, eVA Download  | 100 each           | <u>\$40.25</u>   | <u>\$4,025.00</u>  |
| The Fire Store GL006                                 | See Attachment C, eVA Download  | 100 each           | <u>\$40.25</u>   | <u>\$4,025.00</u>  |
| MSA/Cairns 6 inch Front #23                          | See Attachment C, eVA Download  | 100 each           | <u>\$31.90</u>   | <u>\$3,190.00</u>  |
| MSA/Cairns 6 inch Front #74S Engine Turned Gold Leaf | See Attachment C, eVA Download  | 100 each           | <u>\$58.75</u>   | <u>\$5,875.00</u>  |
| MSA/Cairns 6 inch Front #46                          | See Attachment C, eVA Download  | 100 each           | <u>\$47.25</u>   | <u>\$4,725.00</u>  |
| Paul Conway 6-2                                      | See Attachment C, eVA Download  | 100 each           | <u>\$37.50</u>   | <u>\$3,750.00</u>  |
| Royce Shields FX Shield                              | See Attachment C, eVA Download  | 100 each           | <u>\$ NO</u>     | <u>\$ BID -</u>    |
| Detroit Shields                                      | Beveled Custom Shield as Presentation Shield                          | 50 each            | <u>\$ NO</u>     | <u>\$ BID -</u>    |
| Red House Leather                                    | Kansas City Traditional Leather Shield as Presentation Shield         | 50 each            | <u>\$ NO</u>     | <u>\$ BID -</u>    |
| EXTENDED TOTAL                                       |   |                    |                  | <u>\$35,965.00</u> |

WITMER

### 5. Personal Protective Hoods

| Personal Protective Hoods                      |                                    |                    |                         |                     |
|--|------------------------------------|--------------------|-------------------------|---------------------|
| Description                                    | Technical Specifications           | Estimated Quantity | Discounted Price        | Extended Price      |
| Stanfield's, Life Liners, KL23 Protective Hood | Meet or exceed NFPA Standard #1971 | 200 each           | <del>\$</del> <u>NO</u> | <u>\$ B10-</u>      |
| Spentex Captain Jim Fire Hood                  | Meet or exceed NFPA Standard #1971 | 200 each           | <u>\$ 42.00</u>         | <u>\$ 8,400.00</u>  |
| Innotex INNO334                                | Meet or exceed NFPA Standard #1971 | 200 each           | <del>\$</del> <u>NO</u> | <u>\$ B10-</u>      |
| Fire Dex H41 Interceptor                       | Meet or exceed NFPA Standard #1971 | 200 each           | <del>\$</del> <u>NO</u> | <u>\$ B10-</u>      |
| PGI/Cobra BarriAire                            | Meet or exceed NFPA Standard #1971 | 200 each           | <u>\$ 65.50</u>         | <u>\$ 13,100.00</u> |
| Majestic PAC II - 3ply Ultra 3 C6              | Meet or exceed NFPA Standard #1971 | 200 each           | <u>\$ 41.25</u>         | <u>\$ 8,250.00</u>  |
| EXTENDED TOTAL                                 |                                    |                    |                         | <u>\$ 29,750.00</u> |

### 6. Gloves

| Gloves                                  |                                   |                    |                         |                     |
|---|-----------------------------------|--------------------|-------------------------|---------------------|
| Description                             | Technical Specifications          | Estimated Quantity | Discounted Price        | Extended Price      |
| Honeywell 9550 Fire Mate Kangaroo/Elk,  | Meet or Exceed NFPA 1971 Standard | 200 each           | <del>\$</del> <u>NO</u> | <u>\$ B10-</u>      |
| Lion Commander Leather and Kovenex      | Meet or Exceed NFPA 1971 Standard | 200 each           | <u>\$ 70.00</u>         | <u>\$ 14,000.00</u> |
| Innotex INNO795                         | Meet or Exceed NFPA 1971 Standard | 200 each           | <del>\$</del> <u>NO</u> | <u>\$ B10-</u>      |
| Hex Armor EXT Rescue Barrier 4014 Glove | Meet or Exceed NFPA 1971 Standard | 100 each           | <u>\$ 32.50</u>         | <u>\$ 3,250.00</u>  |
| Ringers Barrier 1 Extrication Gloves    | Meet or Exceed NFPA 1971 Standard | 100 each           | <u>\$ 41.00</u>         | <u>\$ 4,100.00</u>  |
| Shelby 5291 Felx-Tuff Glove             | Meet or Exceed NFPA 1971 Standard | 200 each           | <u>\$ 101.00</u>        | <u>\$ 20,200.00</u> |

WITMER

| Gloves  |   |                    |                  |                |
|---|---|--------------------|------------------|----------------|
| Description   | Technical Specifications  | Estimated Quantity | Discounted Price | Extended Price |
| Pro-Tech 8 Titan Structural Firefighting Glove Kangaroo Leather | Meet or Exceed NFPA 1971 Standard   | 100 each           | \$82.00          | \$8,200.00     |
| Dragon fire Alpha-X glove                                       | Meet or Exceed NFPA 1971 Standard   | 100 each           | \$10             | \$810-         |
| Veridian Fire Armor gloves                                      | Meet or Exceed NFPA 1971 Standard   | 100 each           | \$69.25          | \$6,925.00     |
| PIP: Cowhide drivers glove w/Keystone Thumb                     | All leather top grain cowhide construction.   | 200 each           | \$4.75           | \$950.00       |
| Shelby cowhide cleanup glove                                    | Premium grain cowhide, gunn cut, straight thumb with welt, shirred elastic back and bound hem | 200 each           | \$24.50          | \$4,900.00     |
| EXTENDED TOTAL  |   |                    |                  | \$62,525.00    |

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL ADDENDUMS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent's website (<http://www.arlingtonva.us/purchasing>).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

BIDDER NAME: John Volmer

WITMER Public Safety Group Inc.



**TRADE SECRETS OR PROPRIETARY INFORMATION:**

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:



No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

( ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

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State the specific reason(s) why protection is necessary:

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If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

**CERTIFICATION OF NON-COLLUSION:** The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: JOHN VOLLMER KIRKMAN Public Safety Group Inc.

16-217-ITB

**CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES**

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

JOHN VOLLMER OR KEVIN GREENLEE  
WITMER Public Safety Group INC. #3012  
10228 Governor Lane Blvd.  
Williamsport, MD 21795

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED ADDENDUMS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE:

Kevin Greenlee

PRINT NAME AND TITLE:

KEVIN GREENLEE Vice President

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID AND THE CONTRACT, IF AWARDED (I.E. PROJECT MANAGER):

NAME (PRINTED): John Vollmer TITLE: Equipment Specialist

E-MAIL ADDRESS: Vollmer@TheFireStax.com TEL. NO.: 571-284-9274

|   |                 |  |                                       |               |  |
|---|-----------------|--|---------------------------------------|---------------|--|
| SUBMITTED BY: (LEGAL NAME OF ENTITY)<br><i>Wittmer Public Safety Group LLC</i>  |                 |  |                                       |               |  |
| ADDRESS:<br><i>104 Independence Way</i>   |                 |  |                                       |               |  |
| CITY/STATE/ZIP:<br><i>Cortesville, PA 19320</i>   |                 |  |                                       |               |  |
| TELEPHONE NO.:<br><i>800-852-6088</i>   |                 |  | FACSIMILE NO.:<br><i>888-335-9800</i> |               |  |
| THIS FIRM IS A: • INSERT NAME OF STATE <u><i>Pennsylvania</i></u><br><input checked="" type="checkbox"/> CORPORATION, <input type="checkbox"/> GENERAL PARTNERSHIP, <input type="checkbox"/> LIMITED PARTNERSHIP,<br><input type="checkbox"/> UNINCORPORATED ASSOCIATION, <input type="checkbox"/> LIMITED LIABILITY COMPANY,<br><input type="checkbox"/> SOLE PROPRIETORSHIP |                 |  |                                       |               |  |
| IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?  |                 |  |                                       |               | <i>YES</i>                                   |
| IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:   |                 |  |                                       | <i>257212</i> |  |
| ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED   |                 |  |                                       |               |  |
| IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?   |                 |  |                                       |               |  |
| BIDDER STATUS:  | MINORITY OWNED: |  | WOMAN OWNED:                          |               | NEITHER: <input checked="" type="checkbox"/> |

Arlington County, Virginia

*Shawn Brooks*

Shawn Brooks  
Procurement Officer  
[sbrooks@arlingtonva.us](mailto:sbrooks@arlingtonva.us)

**RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:**

RECEIPT OF ADDENDUM A IS ACKNOWLEDGED.

FIRM NAME: *Witmer Public Safety Group Inc*

AUTHORIZED SIGNATURE: *Ken Croul* DATE: *7/14/2010*

16-217-ITB BID TAB (PART ONE)  
SINGLE AWARDEE: MARYLAND FIRE EQUIPMENT (Amended)

| ITEM NO                                   | NO PARTIAL BIDS ACCEPTED  | GLOBE<br>PUBLISHED<br>RETAIL<br>CATALOG<br>PRICE | PERCENTAGE<br>DISCOUNT | DISCOUNTED<br>AMOUNT | EXTENDED TOTAL |
|---|---|--|------------------------|----------------------|----------------|
| <b>G-Xtreme 3.0 Jackets</b>               |   |  |                        |                      |                |
| 1   | 2016 G-Xtreme 3.0 Jackets<br>Outer shell PBI GEMINI® XT MATRIX            | \$1,534.45                                       | 54%                    | \$828.60             | \$705.85       |
| 2   | 2016 G-Xtreme 3.0 Jackets<br>Outer shell Kombat Flex                      | \$1,539.45                                       | 54%                    | \$831.30             | \$708.15       |
| 3   | 2016 G-Xtreme 3.0 Jackets<br>Outer shell TENCATE "BRIGADE®" Nomex® IIIA   | \$1,169.95                                       | 54%                    | \$631.77             | \$538.18       |
| <b>Thermal Insulating</b>                 |   |  |                        |                      |                |
| 4   | TENCATE, DEFENDER M SL2   | \$392.00   | 54%                    | \$211.68             | \$180.32       |
| 5   | QUANTUM 3D, SL2i  | \$505.00   | 54%                    | \$272.70             | \$232.30       |
| 6   | CALDURA, Npi  | \$415.00   | 54%                    | \$224.10             | \$190.90       |
| <b>Moisture Barrier</b>                   |   |  |                        |                      |                |
| 7   | CROSSTECH, Black Moisture Barrier   | \$381.00   | 54%                    | \$205.74             | \$175.26       |
| <b>G-Xtreme 3.0 Pants</b>                 |   |  |                        |                      |                |
| 8   | 2016 G-Xtreme 3.0 Pants<br>Outer shell PBI GEMINI XT MATRIX               | \$964.50   | 54%                    | \$520.83             | \$443.67       |
| 9   | 2016 G-Xtreme 3.0 Pants<br>Outer shell Kombat Flex                        | \$969.50   | 54%                    | \$523.53             | \$445.97       |
| 10  | 2016 G-Xtreme 3.0 Pants<br>Outer shell TENCATE, BRIGADE, Nomex IIIA       | \$705.50   | 54%                    | \$380.97             | \$324.53       |
| 11  | Thermal Insulating Liner (TENCATE, DEFENDER M SL2)                        | \$317.00   | 54%                    | \$171.18             | \$145.82       |
| 12  | Thermal Insulating Liner (QUANTUM 3D, SL2i)                               | \$419.00   | 54%                    | \$226.26             | \$192.74       |
| 13  | Thermal Insulating Liner (CALDURA, Npi)                                   | \$337.00   | 54%                    | \$181.98             | \$155.02       |
| 14  | Moisture Barrier (CROSSTECH, Black Moisture Barrier)                      | \$310.00   | 54%                    | \$167.40             | \$142.60       |
| <b>Technical Rescue Jackets and Pants</b> |   |  |                        |                      |                |
| 15  | Tech Rescue<br>Jackets as specified in Attachment A-2 (eVA)               | \$1,452.90                                       | 28%                    | \$406.81             | \$1,046.09     |
| 16  | Tech Rescue<br>Pants as specified in Attachment A-2 (eVA)                 | \$1,081.10                                       | 28%                    | \$302.71             | \$778.39       |
| <b>Classic Metro Cut Jackets</b>          |   |  |                        |                      |                |
| 17  | 2016 Classic Metro Cut Jacket<br>Outer shell PBI GEMINI XT MATRIX         | \$1,720.95                                       | 54%                    | \$929.31             | \$791.64       |
| 18  | 2016 Classic Metro Cut Jacket<br>Outer shell Kombat Flex                  | \$1,725.95                                       | 54%                    | \$932.01             | \$793.94       |
| 19  | 2016 Classic Metro Cut Jacket<br>Outer shell TENCATE, BRIGADE, Nomex IIIA | \$1,310.10                                       | 54%                    | \$707.45             | \$602.65       |

**16-217-ITB BID TAB (PART ONE)**  
**SINGLE AWARDEE: MARYLAND FIRE EQUIPMENT (Amended)**

| ITEM NO   | NO PARTIAL BIDS ACCEPTED   | GLOBE<br>PUBLISHED<br>RETAIL<br>CATALOG<br>PRICE | PERCENTAGE<br>DISCOUNT | DISCOUNTED<br>AMOUNT | EXTENDED TOTAL |
|---|--|--|------------------------|----------------------|----------------|
| 20  | Thermal Insulating Liner (TENCATE, DEFENDER M SL2)                       | \$338.00   | 54%                    | \$182.52             | \$155.48       |
| 21  | Thermal Insulating Liner (QUANTUM 3D, SL2i)                              | \$432.00   | 54%                    | \$233.28             | \$198.72       |
| 22  | Thermal Insulating Liner (CALDURA, Npi)                                  | \$357.00   | 54%                    | \$192.78             | \$164.22       |
| 23  | Thermal Insulating Liner (GLIDE, GOLD 2L-E89)                            | \$384.00   | 54%                    | \$207.36             | \$176.64       |
| 24  | Moisture Barrier (CROSSTECH, Black Moisture Barrier)                     | \$306.00   | 54%                    | \$165.24             | \$140.76       |
| 25  | Moisture Barrier (STEDFAST, STEDAIR GOLD)                                | \$299.00   | 54%                    | \$161.46             | \$137.54       |
| 26  | Moisture Barrier (CROSSTECH, 3-layer Moisture Barrier – Type 4A)         | \$446.00   | 54%                    | \$240.84             | \$205.16       |
| <b>Classic Metro Cut Pants</b>                    |  |  |                        |                      |                |
| 27  | 2016 Classic Metro Cut Pants<br>Outer shell PBI GEMINI XT MATRIX         | \$1,014.50                                       | 54%                    | \$547.83             | \$466.67       |
| 28  | 2016 Classic Metro Cut Pants<br>Outer shell Kombat Flex                  | \$1,017.50                                       | 54%                    | \$549.45             | \$468.05       |
| 29  | 2016 Classic Metro Cut Pants<br>Outer shell TENCATE, BRIGADE, Nomex IIIA | \$777.85   | 54%                    | \$420.04             | \$357.81       |
| 30  | Thermal Insulating Liner (TENCATE, DEFENDER M SL2)                       | \$265.00   | 54%                    | \$143.10             | \$121.90       |
| 31  | Thermal Insulating Liner (QUANTUM 3D, SL2i)                              | \$346.00   | 54%                    | \$186.84             | \$159.16       |
| 32  | Thermal Insulating Liner (CALDURA Npi)                                   | \$281.00   | 54%                    | \$151.74             | \$129.26       |
| 33  | Thermal Insulating Liner (GLIDE, GOLD 2L-E89)                            | \$304.00   | 54%                    | \$164.16             | \$139.84       |
| 34  | Moisture Barrier (CROSSTECH, Black Moisture Barrier)                     | \$262.00   | 54%                    | \$141.48             | \$120.52       |
| 35  | Moisture Barrier (STEDFAST, STEDAIR GOLD)                                | \$256.00   | 54%                    | \$138.24             | \$117.76       |
| 36  | Moisture Barrier (CROSSTECH, 3-layer Moisture Barrier – Type 4A)         | \$379.00   | 54%                    | \$204.66             | \$174.34       |
| <b>Internal Harness Ready Pants or "IH Pants"</b> |  |  |                        |                      |                |
| 37  | 2016 IH Pants<br>Outer shell Kombat Flex                                 | \$1,062.50                                       | 54%                    | \$573.75             | \$488.75       |
| 38  | 2016 IH Pants<br>Outer shell Kombat Flex                                 | \$1,067.50                                       | 54%                    | \$576.45             | \$491.05       |
| 39  | 2016 IH Pants<br>Outer shell TENCATE "BRIGADE" Nomex® IIIA               | \$783.50   | 54%                    | \$423.09             | \$360.41       |
| 40  | Thermal Insulating Liner (TENCATE, DEFENDER M SL2)                       | \$312.00   | 54%                    | \$168.48             | \$143.52       |

**16-217-ITB BID TAB (PART ONE)**  
**SINGLE AWARDEE: MARYLAND FIRE EQUIPMENT (Amended)**

| ITEM NO                               | NO PARTIAL BIDS ACCEPTED  | GLOBE<br>PUBLISHED<br>RETAIL<br>CATALOG<br>PRICE | PERCENTAGE<br>DISCOUNT | DISCOUNTED<br>AMOUNT | EXTENDED TOTAL |
|---------------------------------------|---|--|------------------------|----------------------|----------------|
| 41                                    | Thermal Insulating Liner (QUANTUM 3D, SL2i)                     | \$411.00   | 54%                    | \$221.94             | \$189.06       |
| 42                                    | Thermal Insulating Liner (CALDURA, Npi)                         | \$332.00   | 54%                    | \$179.28             | \$152.72       |
| 43                                    | Thermal Insulating Liner (GLIDE, GOLD 2L-E89)                   | \$360.00   | 54%                    | \$194.40             | \$165.60       |
| 44                                    | Moisture Barrier (CROSSTECH, Black Moisture Barrier)            | \$313.00   | 54%                    | \$169.02             | \$143.98       |
| 45                                    | Moisture Barrier (STEDFAST, STEDAIR GOLD)                       | \$325.00   | 54%                    | \$175.50             | \$149.50       |
| 46                                    | Moisture Barrier CROSSTECH (3-layer moisture barrier – Type 4A) | \$448.00   | 54%                    | \$241.92             | \$206.08       |
| <b>Globe Structural Supreme Boots</b> |   |  |                        |                      |                |
| 47                                    | Globe Structural Supreme Boots                                  | \$550.00   | 40%                    | \$220.00             | \$330.00       |

16-217-ITB BID TAB (PART TWO)  
 AWARDED BY SECTION: (1) MUNICIPAL EMERGENCY SERVICES  
 (2) MARYLAND FIRE EQUIPMENT (Amended)

**Awardee: Municipal Emergency Services (MES)**

| ITEM NO                 | DESCRIPTION                        | DISC PRICE |
|-------------------------|------------------------------------|------------|
|                         |                                    |            |
| <b>Station Garments</b> |                                    |            |
| 1                       | Workrite 720NX45                   | \$76.33    |
| 2                       | Workrite 725NX45                   | \$90.20    |
| 3                       | Workrite 721NX45                   | \$76.33    |
| 4                       | Workrite 706NX45                   | \$89.06    |
| 5                       | Workrite 402NX75                   | \$84.76    |
| 6                       | Workrite 401NX75                   | \$81.90    |
| 7                       | 5.11 72314                         | \$37.23    |
| 8                       | 5.11 74251                         | \$30.14    |
| 9                       | 5.11 64358                         | \$29.25    |
| 10                      | 5.11 72157                         | \$31.91    |
| 11                      | 5.11 71152                         | \$29.25    |
| 12                      | 5.11 61164                         | \$23.93    |
| 13                      | 5.11 42056                         | \$27.48    |
| 14                      | 5.11 41060                         | \$23.93    |
| 15                      | Flame Resistant Base Layer T-shirt | \$22.50    |

**Awardee: Maryland Fire Equipment**

| ITEM NO                  | DESCRIPTION   | DISC PRICE |
|--------------------------|---|------------|
|                          |   |            |
| <b>Related Equipment</b> |   |            |
| 16                       | Lightning Deluxe Gear Bag 3XL                       | \$52.00    |
| 17                       | Hawepaks Compact EMS 2                              | \$27.00    |
| 18                       | GSP Aluminized Helmet Shell for traditional helmets | \$121.50   |
| 19                       | Glove strap by Boston leather                       | \$6.75     |
| 20                       | Glove strap by Fox fire                             | \$28.00    |
| 21                       | Leather strap Boston leather                        | \$27.50    |
| 22                       | ESS FirePro- 1971 EX-2 structural                   | \$49.00    |
| 23                       | Goggle Kit Snap Mounts                              | \$14.00    |
| 24                       | Safety Glasses ESS crossbow                         | \$31.00    |
| 25                       | Safety Glasses ESS crosshair                        | \$26.00    |



**16-217-ITB BID TAB (PART THREE)**  
**AWARD BY LINE ITEM (Amended)**

| ITEM NO                                 | DESCRIPTION   | DISC PRICE | Vendor                             |
|---|---|------------|------------------------------------|
| <b>Foot Wear</b>                        |   |            |                                    |
| 1                                       | Pro Warrington 3009                                   | \$ 335.00  | Blue Ridge                         |
| 2                                       | Lion Marshal 14" Pull On Leather Structural Fire Boot | \$ 314.00  | Witmer Public Safety               |
| 3                                       | Haix Special Firefighters USAR                        | \$ 286.00  | Atlantic Emergency Solutions       |
| 4                                       | Fire-Dex Leather pull on Structural Fire boot         | \$ 187.45  | Municipal Emergency Services (MES) |
| 5                                       | Black Diamond or Equivalent Hip Boots                 | \$ 139.50  | Witmer Public Safety               |
| 6                                       | Black Diamond Rubber Boots                            | \$ 122.16  | Municipal Emergency Services (MES) |
| 7                                       | Black Diamond Firefighters USAR                       | \$ 279.00  | Maryland Fire Equipment            |
| 8                                       | Thorogood Knockdown Elite Bunker Boot                 | \$ 290.00  | Witmer Public Safety               |
| 9                                       | Honeywell 16" Quad-Certified Rubber Pull On Boots     | \$ 225.00  | Maryland Fire Equipment            |
| 10                                      | Haix Airpower R2 Station/EMS Boots                    | \$ 190.70  | Atlantic Emergency Solutions       |
| 11                                      | Warrington Pro 3003 8" Wildland/Station Boots         | \$ 212.00  | Municipal Emergency Services (MES) |
| <b>Helmets</b>                          |   |            |                                    |
| 12                                      | Lion American Classic                                 | \$ 257.00  | Witmer Public Safety               |
| 13                                      | Cairns N6A Sam Houston Helmet                         | \$ 616.92  | Maryland Fire Equipment            |
| 14                                      | Morning Pride Ben 2 Low rider                         | \$ 225.00  | Municipal Emergency Services (MES) |
| 15                                      | Pacific R3 Kiwi Rescue Helmet                         | \$ 197.00  | Witmer Public Safety               |
| 16                                      | Bullard Traditional Helmet                            | \$ 206.00  | Atlantic Emergency Solutions       |
| 17                                      | Phenix TL-2 Traditional Helmet                        | \$ 509.00  | Witmer Public Safety               |
| 18                                      | Fire-Dex 1910 Deluxe Helmet                           | \$ 213.18  | Heroes Supply LLC                  |
| 19                                      | Cairns 1044 Helmet                                    | \$ 238.50  | Maryland Fire Equipment            |
| 20                                      | PT-Bravo 4811931MIL                                   | \$ 93.00   | Municipal Emergency Services (MES) |
| <b>Helmet Shields &amp; Identifiers</b> |   |            |                                    |
| 28                                      | The Fire Store FS6206                                 | \$ 28.75   | Witmer Public Safety               |
| 29                                      | The Fire Store FS6002                                 | \$ 37.50   | Witmer Public Safety               |
| 30                                      | The Fire Store FS6212                                 | \$ 37.50   | Witmer Public Safety               |
| 31                                      | The Fire Store GL004                                  | \$ 42.25   | Witmer Public Safety               |
| 32                                      | The Fire Store GL006                                  | \$ 40.25   | Witmer Public Safety               |
| 33                                      | MSA/Cairns 6" front #23                               | \$ 29.17   | Maryland Fire Equipment            |
| 34                                      | MSA/Cairns 6 inch Front #745 Enigne Turned Gold leaf  | \$ 55.35   | Maryland Fire Equipment            |
| 35                                      | MSA/Cairns 6" front #46                               | \$ 42.40   | Maryland Fire Equipment            |
| 36                                      | Paul Conway 6-2                                       | \$ 35.75   | NAFECO                             |
| 37                                      | Royce Shields FX Shield                               | \$ 100.00  | NAFECO                             |

**16-217-ITB BID TAB (PART THREE)**  
**AWARD BY LINE ITEM (Amended)**

|                                  |  |           |                                    |
|----------------------------------|--|-----------|------------------------------------|
| 38                               | Detroit shields  | \$ -      | N/A                                |
| 39                               | Red House Leather  | \$ -      | N/A                                |
| <b>Personal Protective Hoods</b> |  |           |                                    |
| 40                               | Stanfields Life Liners KL-23                                   | \$ 34.60  | Maryland Fire Equipment            |
| 41                               | Spentexs Captain Jim Fire Hood                                 | \$ 42.00  | Witmer Public Safety               |
| 42                               | Innotex INNO334  | \$ 26.00  | Atlantic Emergency Solutions       |
| 43                               | Firedex H41 Interceptor  | \$ 150.00 | Interstate Rescue                  |
| 44                               | PGI/Cobra BarriAire  | \$ 51.75  | Municipal Emergency Services (MES) |
| 45                               | Majestic PACII - 3ply Ultra 3 C6                               | \$ 36.78  | Municipal Emergency Services (MES) |
| <b>Gloves</b>                    |  |           |                                    |
| 46                               | Honeywell 95S0 Fire Mate Kangaro/elk                           | \$ 78.00  | Blue Ridge                         |
| 47                               | Lion Commander Leather and Kovenex                             | \$ 70.00  | Witmer Public Safety               |
| 48                               | Innotex INNO79S  | \$ 90.00  | Atlantic Emergency Solutions       |
| 49                               | Hex Armor EXT RescueBarrier 4014 Glove                         | \$ 32.50  | Witmer Public Safety               |
| 50                               | Ringers Barrier 1Extrication Gloves                            | \$ 41.00  | Witmer Public Safety               |
| 51                               | Shelby 5291 Fle-tuff Glove                                     | \$ 101.00 | Witmer Public Safety               |
| 52                               | Pro-tech 8 Titan Structural Firefighting Glove Kangaro Leather | \$ 64.00  | Maryland Fire Equipment            |
| 53                               | Dragon Fire Alpha-X Glove                                      | \$ 49.95  | Municipal Emergency Services (MES) |
| 54                               | Verdian Fire Armor Gloves                                      | \$ 69.25  | Witmer Public Safety               |
| 55                               | PIP: Cowhide Drivers Glove w/ Keystone Thumb                   | \$ 4.45   | NAFECO                             |
| 56                               | Shelby Cowhide Cleanup glove                                   | \$ 24.50  | Witmer Public Safety               |

**MANUFACTURER'S DISCOUNTS FOR UNLISTED ITEMS**  
**16-217-ITB (Amended)**

| ITEM NO                              | Manufacturer       | Discount                               | Vendor                              |
|--------------------------------------|--------------------|--|-------------------------------------|
| <b>Part 1 (One)</b>                  |                    |  |                                     |
| <b>PERSONAL PROTECTIVE EQUIPMENT</b> |                    |  |                                     |
| 1                                    | Cairns             | 46%                                    | Maryland Fire Equipment             |
| 2                                    | Crewboss           | 20%                                    | Municipal Emergency Services (MES)  |
| 3                                    | Innotex            | 10%                                    | Atlantic Emergency Services         |
| 4                                    | FireDex            | 63% for PPE<br>43% for all other items | Heroes Supply                       |
| 5                                    | Morning Pride      | 51%                                    | Municipal Emergency Services (MES)  |
| 6                                    | Lion Apparel       | 42%                                    | Witmer Public Safety<br>NAFECO, Inc |
| <b>Part 2 (Two)</b>                  |                    |  |                                     |
| <b>STATION GARMENTS</b>              |                    |  |                                     |
| 1                                    | 5.11 Tactical Gear | 45%                                    | Municipal Emergency Services (MES)  |
| 2                                    | Blauer             | 42%                                    | Municipal Emergency Services (MES)  |
| 3                                    | Blackhawk          | 15%                                    | Municipal Emergency Services (MES)  |
| 4                                    | Dickies            | 31%                                    | Municipal Emergency Services (MES)  |
| 5                                    | Drifire            | 0%                                     | N/A                                 |
| 6                                    | Fire Craft         | 20%                                    | NAFECO                              |
| 8                                    | Fire Eagle         | 0%                                     | N/A                                 |
| 9                                    | GH Armor Systems   | 0%                                     | N/A                                 |
| 10                                   | Lion Apparel       | 35.50%                                 | Municipal Emergency Services (MES)  |
| 11                                   | Horace Small       | 48%                                    | Municipal Emergency Services (MES)  |
| 12                                   | Imsalliance        | 10%                                    | Atlantic Emergency Services         |
| 13                                   | Lakeland           | 26%                                    | Municipal Emergency Services (MES)  |
| 14                                   | Propper            | 28%                                    | Municipal Emergency Services (MES)  |
| 15                                   | Red Kap            | 40%                                    | Municipal Emergency Services (MES)  |

**MANUFACTURER'S DISCOUNTS FOR UNLISTED ITEMS**  
**16-217-ITB (Amended)**

| ITEM NO                  | Manufacturer             | Discount   | Vendor                             |
|--------------------------|--------------------------|--|------------------------------------|
| 16                       | R&R Fabrication          | 24%  | Municipal Emergency Services (MES) |
| 17                       | Smith & Warren           | 40%  | Municipal Emergency Services (MES) |
| 18                       | Tier One Quality         | 0%   | N/A                                |
| 19                       | Workrite                 | 21%  | Municipal Emergency Services (MES) |
| <b>RELATED EQUIPMENT</b> |                          |  |                                    |
| 1                        | Blackhawk                | 5%   | Maryland Fire Equipment            |
| 2                        | Blackinton               | 10%  | Maryland Fire Equipment            |
| 3                        | Boston Leather           | 5%   | Maryland Fire Equipment            |
| 4                        | Drifire                  | 0%   | N/A                                |
| 5                        | ESS                      | 40%  | Witmer Public Safety               |
| 6                        | GH Armor Systems         | 0%   | N/A                                |
| 8                        | Horace Small             | 30%  | Maryland Fire Equipment            |
| 9                        | Imalliance               | 0%   | N/A                                |
| 10                       | Lowa                     | 0%   | N/A                                |
| 11                       | Smith & Warren           | 30%  | Maryland Fire Equipment            |
| 12                       | Tier - Quality Solutions | 0%   | N/A                                |
| 13                       | Tru-Specs                | 40%  | Witmer Public Safety               |
| 14                       | Uncle Mike's             | 32%  | Witmer Public Safety               |
| 15                       | Reeves                   | 12%  | Witmer Public Safety               |
| 16                       | Wolfpack Gear            | 15%  | Witmer Public Safety               |
| 17                       | LA Fire Gear             | 10%  | Municipal Emergency Services (MES) |
| 18                       | Steam Light              | 40%  | Maryland Fire Equipment            |
| 19                       | Dragon Fire              | 20 % off of all items except Texan/ Texan is 10% off | Maryland Fire Equipment            |
| 20                       | Hexarmor                 | 18%  | Municipal Emergency Services (MES) |
| 21                       | Honey Well               | 40%  | Maryland Fire Equipment            |
| 22                       | Majestic                 | 12 % off of Gloves Only & 15% off of Fire Apparel    | Municipal Emergency Services (MES) |

**MANUFACTURER'S DISCOUNTS FOR UNLISTED ITEMS**

**16-217-ITB (Amended)**

| <b>ITEM NO</b>                        | <b>Manufacturer</b>             | <b>Discount</b> | <b>Vendor</b>                      |
|---------------------------------------|---------------------------------|-----------------|------------------------------------|
| <b>23</b>                             | Shelby                          | 15%             | Witmer Public Safety               |
| <b>24</b>                             | Ringers                         | 25%             | Maryland Fire Equipment            |
| <b>25</b>                             | Glove Crafters/Veridian Gloves  | 20%             | Municipal Emergency Services (ME5) |
| <b>26</b>                             | Superior Gloves                 | 0%              | N/A                                |
| <b>Part 3 (Three)</b>                 |                                 |                 |                                    |
| <b>HELMET SPARE/REPLACEMENT PARTS</b> |                                 |                 |                                    |
| <b>21</b>                             | Lion American Classic           | 50%             | NAFECO                             |
| <b>22</b>                             | Cairns N6A Sam Houston Helmet   | 47%             | Maryland Fire Equipment            |
| <b>23</b>                             | Morning Pride Ben 2 Low Rider   | 45%             | Blue Ridge Rescue Suppliers        |
| <b>24</b>                             | Pacific R3 Kiwi Rescue Helmet   | 30%             | Witmer Public Safety               |
| <b>25</b>                             | Bullard Traditional Fire Helmet | 42%             | Witmer Public Safety               |
| <b>26</b>                             | Phenix TL-2 Traditional Helmet  | 20%             | Witmer Public Safety               |
| <b>27</b>                             | Fire-Dex 1910 Deluxe Helmet     | 43%             | Heroes Supply                      |